

CURRICULUM VITAE**LARRY B. HEUER**

Ann Whitney Olin Professor
 Department of Psychology
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 Columbia University
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Education

Year	Institution	Degree Earned
87-90	Northwestern University	Post-doctoral Research Fellow
1986	University of Wisconsin-Madison	Doctor of Philosophy Major: Social Psychology
1983	University of Wisconsin-Madison	Master of Science Major: Social Psychology Minor: Industrial Relations
1978	University of Minnesota	Bachelor of Arts Major: Psychology

Academic Appointments

2007-present	Ann Whitney Olin Professor of Psychology
2004-present	Professor of Psychology
2000-2003	Chair, Department of Psychology
1998-2004	Associate Professor of Psychology
1990-1998	Assistant Professor of Psychology

Academic Awards and Research Grants

2008	LSE-Columbia Seed Fund Scheme, Seed Grant (Co-PI Jon Jackson, LSE), \$15,000
2006	National Science Foundation, Law and Social Science Division, Research Grant, \$191,098
1997	National Science Foundation, Law and Social Science Division, Research Grant, \$107,429
1993	National Science Foundation, Law and Social Science Division, Research Grant, \$74,800
1989	Northwestern University, Dispute Resolution Research Center, Research Grant, \$1,850.00
1988	State Justice Institute, <i>Juror Notetaking and Question Asking: A field experiment</i> , \$111,201
1988	Northwestern University, Dispute Resolution Research Center, Research Grant, \$4,250
1988	Northwestern University, Law and Social Science Center, Research Grant, \$3,000
1987	Society for the Psychological Study of Social Issues Dissertation Award
1986	American Judicature Society, Dissertation Grant, \$1,500

Teaching experience**Barnard College:**

Statistics
 Senior Seminar
 Seminar on Psychology and Law
 Seminar on the Resolution of Social Conflict
 Introduction to Social Psychology, with laboratory
 Introduction to Psychology

New York University (Stern School of Mgmt):

Negotiations

Columbia University:

Graduate Seminar, Social Conflict

Northwestern University:

Negotiations (Kellogg Graduate School)
 Psychology and Law (Dept of Psychology)

Scholarly Publications

- Heuer, L., & Sivasubramaniam, D. (In Press). Procedural Justice: Theory and Method. In B. Rosenfeld & S. Penrod (Eds.), *Research Methods in Forensic Psychology*. New York: Wiley.
- Sivasubramaniam, D. & Heuer, L. (In press). Procedural justice evaluations in interrogations. In B. Cutler (Ed.), *Conviction of the Innocent: Lessons from Psychological Research*. Washington, DC: APA Press.
- Heuer, L., & Stroessner, S. J. (2011). The Multi-Value Basis of Procedural Justice. *Journal of Experimental Social Psychology*, 47(3), 541-553 DOI information: 10.1016/j.jesp.2011.01.007.
- Heuer, L. (2011). Disability and Procedural Fairness in the Workplace. In R. L. Wiener & S. L. Willborn (Eds.), *Disability and Age Discrimination: Perspectives in Law and Psychology* (pp, 205-234). New York: Springer.
- Sivasubramaniam, D. & Heuer, L. (2008). Decision makers and decision recipients: Understanding disparities in the meaning of fairness. *Court Review*, 44(1/2), 62-70.
- Heuer, L., Penrod, S., Kattan, A. (2007). The role of societal benefits and fairness concerns among decision makers and decision recipients. *Law & Human Behavior*, 31, 573-610.
- Heuer, L., Sivasubramaniam, D. (2007). Procedural justice and the law. In B. Cutler (Ed.), *Encyclopedia of Psychology and the Law*, Thousand Oaks, CA: Sage.
- Heuer, L. (2005). What's just about the criminal justice system? A psychological perspective. *Journal of Law & Policy*, 13, 209-228.
- Brockner, J., Heuer, L., Magner, N., Folger, R., Umphress, E., van den Bos, K., Vermunt, R., & Magner, M., Siegel, P. (2003). High procedural fairness heightens the effect of outcome favorability on self-evaluations. *Organizational Behavior and Human Decision Processes*, 91, 51-68.
- Heuer, L. Penrod, S., Hafer, C., & Cohn, I. (2002). The role of resource and relational concerns for procedural justice. *Personality and Social Psychology Bulletin*. 1468 – 1482.
- Sunshine, J., & Heuer, L. (2002). Deservingness and perceptions of procedural justice in citizen encounters with the police. In M. Ross & D. T. Miller (Eds). *The Justice Motive in Everyday Life*. New York: Cambridge University Press.
- Wayte, T., Samra, J., Robbenolt, J., Heuer, L., and Koch, W. J. (2001). Psychological issues in civil law. In J. Ogloff (Ed.), *Taking Psychology and Law into the 21st Century*. New York: Kluwer/Plenum.
- Robbenolt, J., Penrod, S. & Heuer, L. (1999). Assessing and Aiding Jury Competence. In R. Weiner & Hess (Eds.), *Handbook of Forensic Psychology*, 2nd Ed. New York: Wiley
- Heuer L. Blumenthal, E., Douglas, A., & Weinblatt, T. (1999). The generality of procedural justice concerns: A deservedness model of group value and self-interest based fairness concerns. *Personality and Social Psychology Bulletin*, 25 (10), 1279-1292.
- Brockner, J., Heuer, L., Siegel, P., Wiesenfeld, B., Martin, C., Grover, S., Reed, T., & Bjorgvinsson, S. (1998). The moderating effect of self-esteem in reaction to voice: Converging evidence from four studies. *Journal of Personality and Social Psychology*, 75, 394-407.
- Penrod, S. & Heuer, L. (1998). Improving group performance: The case of the jury. In R. S. Tindale, L. Heath, J. Edwards, E. J. Posavac, F. B. Bryant, Y. Suarez-Balacazar, E. Henderson-King & J. Meyers (Eds), *Theory and Research on Small Groups*. New York: Plenum.
- Penrod, S. & Heuer, L. (1997). Tweaking Commonsense: Assessing Aids to Jury Decision Making. *Psychology, Public Policy & Law*, 3, 259-284.
- Heuer, L. & Penrod, S. (1996). Increasing juror participation in trials through note taking and question asking. *Judicature*, 79(5), 2-8.
- Stroessner, S. J. & Heuer, L. (1996). A cognitive bias in procedural justice: The formation and implications of illusory correlations in perceived intergroup fairness. *Journal of Personality and Social Psychology*, 71, 717-728.
- Heuer, L. & Penrod, S. (1994) Predicting outcomes to disputes: Consequences for disputant reactions to dispute outcomes and

- procedures. *Journal of Applied Social Psychology*, 24, 260-283.
- Heuer, L. & Penrod, S. (1994). Juror notetaking and question asking during trials: A national field experiment. *Law and Human Behavior*, 18(2), 121-150.
- Heuer, L. & Penrod, S. D. (1994). Trial Complexity: A field Investigation of its meaning and its effects. *Law and Human Behavior*, 18(1), 29-52.
- Heuer, L. & Penrod, S. D. (1994). Jury decisionmaking in complex trials. In D. Carson & R. Bull (Eds.) *Handbook of psychology in legal contexts*. New York: John Wiley & Sons.
- Heuer, L. & Penrod, S. D. (1991). Some suggestions for the critical appraisal of a more active jury. *Northwestern University Law Review*, 85(1), 226-239.
- Heuer, L. & Penrod, S. D. (1989). Juror questions during trial: Separating myth from reality. *The Docket*, October.
- Heuer, L. & Penrod, S. D. (1989). Instructing jurors: A field experiment with written and preliminary instructions. *Law and Human Behavior*, 13, 231-162.
- Heuer, L. & Penrod, S. (1988). Increasing jurors' participation in trials: A field experiment with jury notetaking and question asking. *Law and Human Behavior*, 12, 409-430.
- Heuer, L. & Penrod, S. (1986). Procedural preference as a function of conflict intensity. *Journal of Personality and Social Psychology*, 51, 700-710.
- Penrod, S., Linz, D., Heuer, L., Coates, D., Atkinson, M., & Herzberg, S. (1984). The implications of social science research for trial practice attorneys. In D. J. Muller, D. G. Blackman, & A. J. Chapman (Eds.), *Perspectives in psychology and law*. London: Wiley.

Convention Presentations

- Sivasubramaniam, D., Heuer, L., Schmidt, H., Silva, H., & Chandhoke, S. (2010). Interrogators' judgments of fairness: Factors influencing the use of unfair procedures. American Psychology-Law Society, Vancouver, Canada.
- Sivasubramaniam, D., Heuer, L., Schmidt, H. & Silva, H. (2009). Authorities' Perceptions of Fairness as a Cause of Wrongful Conviction. American Psychology-Law Society, San Antonio, TX.
- Pechner, M., Fox, C. J., Candon, E. M., Sivasubramaniam, D., & Heuer, L. (2008). Impression management and altruistic behavior: Support for a norm of benevolence. Paper presented at the Annual Meeting of the Eastern Psychological Association, Boston, MA.
- Hobgood, C. L., Schhmidt, H. P., Heuer, L. & Sivasubramaniam, D. (2008). Authority-subordinate disparities in procedural justice judgments: The role of threat and morality. Paper presented at the Annual Meeting of the Eastern Psychological Association, Boston, MA.
- Sivasubramaniam, D., Heuer, L., Becker, S. S., Hobgood, C. L., & Newkirk, L. (2008). Respect and Threat: Authority-Subordinate Disparities in Responses to Transgressions. American Psychology-Law Society, Jacksonville, FL.
- Heuer, L., Penrod, S., Kattan, A., Gottesman, S. (2005). Evidence concerning the disparate impact of outcomes versus procedural justice among authorities versus subordinates. Paper presented at the XVth European Conference on Psychology and Law, Vilnius, Lithuania.
- Sgambati, S., Friedman, I., Aliphas, T., Falcone, M., & Heuer, L. (2004). On the Role of Self-Interest and Modesty for Evaluations of Pro-Social Behavior: A Challenge to the Norm of Self-Interest. Paper presented at the Annual Meeting of the Eastern Psychological Association, Washington, D.C.
- Kattan, A., Gottesman, S., & Heuer, L. (2004). Authority-Subordinate Disparities in the Meaning and Importance of Procedural Fairness. Paper presented at the Annual Meeting of the Eastern Psychological Association, Washington, D.C.
- Heuer, L., Penrod, S., Tyler, T., Eckberg, D., & Podkopaz, M. (2004). Testing the Role of Procedural Fairness for Satisfaction and Compliance with the Law: Two Experiments in a District Court. American Psychology-Law Society, Scottsdale, AZ.
- Heuer, L., Kattan, A., & Penrod, S. (2003). Authority-subordinate disparities in the meaning and importance of procedural

- fairness. Paper presented at the APLS/EAPL International Interdisciplinary Conference, Edinburgh, Scotland.
- Heuer, L., & Stroessner, S. (2003). Testing a multi-motivational model of procedural fairness. Paper presented at the Justice Pre-Conference of the Annual Meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Brockner, J., Magner, N., Magner, M., & Heuer, L. (2000). Towards a dual purpose sensemaking model of procedural fairness. Paper presented at the Academy of Management Conference, Toronto.
- Heuer, L., & Sunshine, J. (2000). Deservingness and perceptions of procedural justice. Paper presented at the Biennial Conference of the International Society for Justice Research, Rishon LeZion, Israel.
- Heuer, L., Kattan, A., Sun, T., & Anderson, L. (2000). *A multi-motive model of relational concerns in conflict*. Paper presented at the American Psychology-Law Biennial Conference, New Orleans, LA.
- Heuer, L. (1999). *In the Matter of the Merits of Adversary versus Inquisitorial Legal Systems: Pre-trial Statement for Testimony Regarding Procedural Justice*. Paper presented at the special session on Adversary vs. Inquisitorial Procedures (The Dublin Trial), AP-LS, EAP&L International Conference, Dublin, Ireland.
- Heuer, L., Penrod, S., Gefen, S., & Linz, D. (1998). *Authorities' and subordinates' differing conceptions of procedural propriety: Trade-offs between procedural fairness and societal benefit*. Paper presented at the 8th European Conference on Psychology and Law, Krakow, Poland.
- Heuer, L. (1998). Control and Symbolic Measures in Procedural Justice. In M. A. Small (Chair), *Use and Misuse of Psychology in Justice Studies*. Symposium conducted at the annual meeting of the American Psychological Association, San Francisco, CA.
- Heuer, L., Gefen, S., Penrod, S., & Saks, M. (1998). *Procedural justice from the perspective of authorities versus subordinates*. Paper presented at the annual meeting of the International Congress of Applied Psychology, San Francisco, CA.
- Heuer, L., Stroessner, S., & Vale, L. W. (1998). *Then role of multiple motives for justice judgments: Extending the Group Value Model*. Paper presented at the annual meeting of the International Society for Justice Research, Denver, CO.
- Vale, L., & Heuer, L. (1998). *Multiple motives and the Group Value theory*. Paper presented at the annual meeting of the American Psychological Society, Washington, D.C.
- Heuer, L. & Gefen, S. (1998). *Perceptions of procedural fairness: Authorities versus subordinates*. Paper presented at the annual meeting of the American Psychological Society, Washington, D.C.
- Siegel, P., Brockner, J. & Heuer, L. (1997). *The effects of process control, decision control, and self-esteem on reactions to social encounters*. Paper to be presented at the annual Meeting of the Academy of Management, Boston, MA.
- Heuer, L., Douglas, A. & Weinblatt, T. (1997). *Deservedness judgments in procedural fairness*. Paper presented at the annual meeting of the Eastern Psychological Association, Washington, D.C.
- Heuer, L. & Penrod, S. (1996). *Instrumental versus relational concerns in authorities= procedural evaluations: Judicial decisionmaking in fourth amendment cases*. Paper presented at the annual meeting of the American Psychological Society, San Francisco, CA.
- Heuer, L & Penrod, S. (1996). *The role of fairness concerns in judicial decision making*. Paper presented at the annual meeting of the Eastern Psychological Association, Philadelphia, PA.
- Heuer, L. & Cohn, I. (1995). *Procedural preferences for rights complaints: A test of a contextual priming model of procedural fairness*. Paper presented at the biannual meeting of Political Psychology, Columbia University.
- Heuer, L. & Cohn, I. (1995). *Salvadorans= procedural preferences for rights complaints: A test of a contextual priming model of procedural fairness*. Paper presented at the annual meeting of the Law and Society Association, Toronto, Canada.
- Heuer, L., Gross, E., Scelfo, J. & Stroessner, S. (1995). *Procedural fairness evaluations: A test of a contextual priming model*. Paper presented at the annual meeting of the American Psychological Society, New York.
- Heuer, L., Penrod, S., Eng, S. & DeBlass, R. (1995). *Lineup Charades: Police cues to eyewitnesses about suspect presence in lineups*. Paper presented at the European Conference on Law and Psychology, Budapest, Hungary.
- Heuer, L., Scelfo, J., Gross, E., Edelman, D., Penrod, S., Stroessner, S. J., & Linz, D. (1995). *A Test of a contextual priming model of procedural fairness*. Paper presented at the International Association of Conflict Management, Lo-Skolen,

Helsingør, Denmark.

- Stroessner, S. J., & Heuer, L. (1995). *Illusory correlations in perceived fairness: Evidence of a compensatory bias*. Paper presented at the American Psychological Society annual meeting, New York.
- Stroessner, S. J. & Heuer, L. (1994). *Consequences of illusory correlation in judgments of justice*. Paper presented at the Society for Experimental Social Psychology annual meeting, Lake Tahoe, California.
- Stroessner, S. J., & Heuer, L. (1993). *Illusory correlations in perceptions of fairness*. Paper presented at the Society for Experimental Social Psychology Annual Meeting, Santa Barbara, California.
- Heuer, L., & Blumenthal, E. (1993). *The generality of procedural fairness concerns: Qualifying conditions for the self-interest and group value theories*. Paper presented at the annual meeting of the Eastern Psychological Association, Washington, D.C.
- Tunick, W., & Heuer, L. (1993). *The development of distributive and procedural justice*. Paper presented at the annual meeting of the Eastern Psychological Association, Washington, D.C.
- Stroessner, S., & Heuer, L. (1993). *Illusory correlations and procedural justice*. Paper presented at the annual meeting of the Society of Experimental Social Psychologists, Santa Barbara, CA.
- Heuer, L., & Penrod, S. (1992). *Trial complexity, trial procedures, and jury performance: A field experiment*. Paper presented at the Third European Conference of Law and Psychology, Oxford, United Kingdom.
- Penrod, S., & Heuer, L. (1992). *The nature of trial complexity*. Paper presented at the Society for the Reform of Criminal Law, Vancouver, Canada, August.
- Heuer, L. & Valley, K. (1992). *Theoretical perspectives on procedural choice*. Paper presented at the annual meeting of the International Association for Conflict Management, Minneapolis, MN.
- Penrod, S., Borgida, E., & Heuer, L. (1992). *Social psychology in court: Two field experiments*. Paper presented at the Joint Meeting of the European Association of Social Psychology and The Society of Experimental Social Psychology, Lourain, Belgium.
- Heuer, L., & Penrod, S. (1992). *Trial complexity: An empirical investigation of its meaning and its effects*. Paper presented at the biennial meeting of the American Psychology and Law Society, San Diego, CA.
- Heuer, L. & Penrod, S. (1990). *Juror notetaking and question asking: A field experiment*. Paper presented at the annual meeting of the Law and Society Association, Berkeley, CA.
- Heuer, L. (1989). *The psychology of disputant procedural preferences*. Paper presented at the 1989 meeting of the Conference for Employee -Responsibilities and Rights, Orlando, FL.
- Heuer, L. & Tyler, T. R. (1989). *Judicial decision making in cases regarding the prediction of criminality: The influence of procedural and distributive concerns*. Paper presented at the 1989 meeting of the Law and Society Association, Madison, WI.
- Heuer, L. & Penrod, S. (1987). *The role of decision control for disputant satisfaction with dispute resolution procedures*. Midwestern Psychological Association, Chicago.
- Heuer, L., & Penrod, S. (1985). *A decade of procedural justice research: Progress and prospects*. American Psychological Association, Los Angeles.
- Heuer, L., & Penrod, S. (1984). *A field experiment on juror decisionmaking*. American Psychological Association, Toronto.
- Heuer, L., Penrod, S., & DuFore, S. (1984). *Factors influencing preference for dispute resolution procedures*. Midwestern Psychological Association, Chicago.
- Penrod, S., Coates, D., Linz, D., Heuer, L., Atkinson, M., & Herzberg, S. (1982). *Using social science to improve criminal trial advocacy*. 20th International Congress of Applied Psychology, Edinburgh, Scotland.
- Coates, D., Atkinson, M., Heuer, L., Linz, D., Herzberg, S., & Penrod, S. (1982). *Attorney inferences about jurors' trial perceptions: Fact or fantasy?* 20th International Congress of Applied Psychology, Edinburgh, Scotland.
- Heuer, L. (1982). *Preference for plea bargaining as a dispute resolution procedure*. Paper presented at the annual meeting of the Law and Society Association, Toronto, Canada.

Heuer, L. (1982). *Preference for a dispute resolution procedure as a function of negotiability of conflict, motivational orientation, case strength and time pressure*. Paper presented at the annual meeting of the Midwestern Psychological Association, Minneapolis, MN.

Linz, D., Penrod, S., Coates, D., Atkinson, M., Heuer, L., & Herzberg, S. (1982). *The use of experts in the courtroom: Attorney judgments of expert witness credibility*. Academy of Criminal Justice Sciences, Louisville.

Penrod, S., Linz, D., Coates, D., Heuer, L., Atkinson, M., & Herzberg, S. (1982). *First impressions in the courtroom: Juror impressions of prosecuting and defense attorneys in voir dire and opening statements*. Academy of Criminal Justice Sciences, Louisville.

Invited Talks

Law and Psychology Conference on Disability and Aging, University of Nebraska, Lincoln, November, 2008
Psychology and Social Justice Conference, The New School for Social Research, New York, NY, April 2008
California Bench Bar Biannual Conference, Anaheim, CA, September 2007
Department of Psychology, Fordham University, Bronx, NY, April, 2006
Illinois Advanced Judicial Academy, Urbana-Champaign, IL, June 2005
Center for the Study of Law, Language, and Cognition, Brooklyn Law School, NY, January, 2004
Department of Organization Management, Rutgers Graduate School of Management, Rutgers, NJ, March, 2001
Minnesota District Court Judges Association, Brainerd, MN, September, 2001.
Hennepin County Judges Association, Minneapolis, MN, October, 2000
Department of Psychology, Brock University, Ontario, Canada, 2000.
Plenary Address, International Society for Justice Research, Denver, CO, May, 1998.
Department of Psychology, Princeton University, Fall 1997
American Inns of Court, National Convention, New Orleans, LA, June, 1991
American Bar Foundation, National Convention, Atlanta, GA, August, 1991

Manuscripts in preparation or under Review

Hafer, C., & Heuer, L. (Under Review). From Weird to Revered: An Alternative Interpretation of Evidence for a Prescriptive Norm of Self-Interest.

Sivasubramaniam, D. & Heuer, L., & Hafer, C. (In Preparation). A norm of self-interest or a norm of benevolence? Perceived altruism creates favorable impressions

Reviewing, Editorial Boards, and Professional Affiliations

Editorial Board, Law and Human Behavior (APA Division 41 Publication) 2003 – present

Editorial Board, Psychology, Public Policy, and Law (2006 - present)

Ad hoc reviewer

Journal of Personality and Social Psychology
Psychology, Crime, and Law
Law and Society Review
Political Psychology
Journal of Applied Psychology

Behavioral Sciences and the Law
National Science Foundation
Journal of Applied Social Psychology
Journal of Experimental Social Psychology

Treasurer, International Society for Justice Research, (March, 2007 – 2010)

Chair, Department of Psychology (2000 – 2003; 2009-2010)

Co-Chair, Barnard Institutional Review Board, 2006-present)

Chair, APA Division 41 Grants-in-Aid Committee (1996 - 1997)